



UPS HEALTHCARE

Israel Capabilities Deck

2025



TODAY'S DISCUSSION

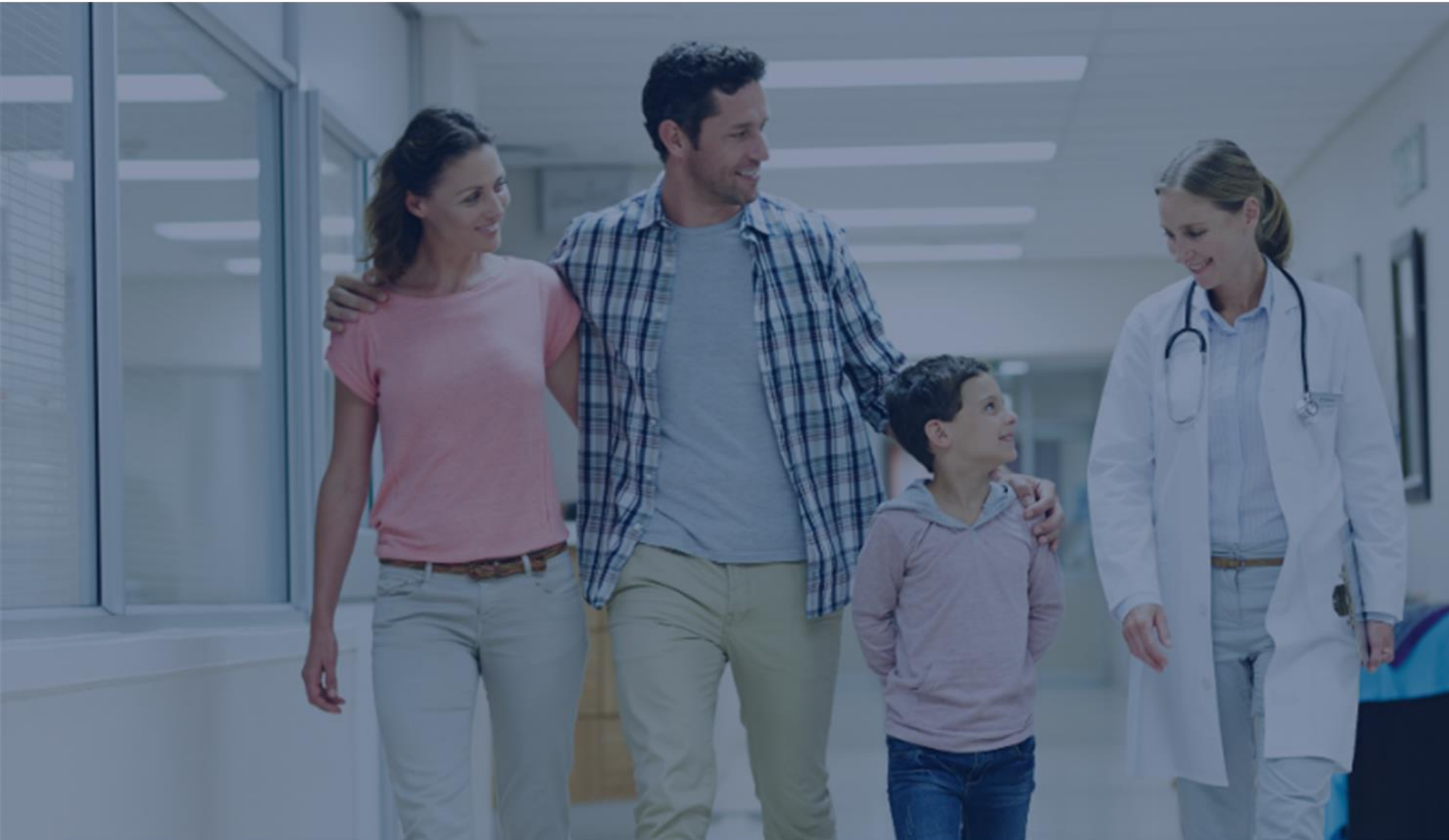
- UPS Healthcare Overview
- UPS Healthcare Israel





UPS HEALTHCARE OVERVIEW

UPS HEALTHCARE COMPANY



1
Global UPS
healthcare division

100%
dedicated to the
healthcare industry

11,000+
healthcare logistics
professionals

200+
Countries &
territories served

1.67M+ m²
healthcare
licensed space

1
global integrated
network: clinical to
commercial

Everything under one roof to better serve the healthcare industry, providers and patients



- 100% dedicated to the healthcare industry
- One integrated transportation network
- Flexible and agile services
- End-to-end healthcare capabilities



Precision Logistics



Healthcare Logistics



Quality Assurance



Orchestration



Cold Chain Services







UPS® Premier

UPS HEALTHCARE STRATEGY

Where We Focus

We focus on customers with the most **complex healthcare logistics** needs:

-  Clinical
-  Pharmaceuticals
-  Labs and Diagnostics
-  Medical Devices

Our Approach

End-to-end product offering:

- Best-in-class **Quality** Assurance
- **Expand** into New Markets
- Focus on **Optimization**
- Delivering Best **Customer Experience**
- Develop **Innovative Services**
- Make **Precision Logistics** look easy



YOUR SINGLE HEALTHCARE LOGISTICS PROVIDER

UPS® Integrated Network

Guaranteed time-definite and day-definite delivery worldwide

Air & Ocean Freight

Move goods smoothly across ocean, air, and ground transportation modes

Healthcare Logistics and Distribution

Storage and distribution of time and temperature-sensitive goods



UPS Healthcare

Managed Transportation

Tailor-made inbound and outbound transportation solutions

Customs Brokerage

Enable accurate customs compliance and timely delivery of your goods

Precision Logistics

Flexible supply chain solutions for today's adaptive clinical trial and advances therapies landscape

UPS GLOBAL HEALTHCARE SERVICES

Solutions to enable regulatory compliance and product protection

Warehousing & Distribution



- 263 global healthcare facilities and growing (including Marken)
- ISO 13485 and 9001
- Temperature-controlled Storage
- Inventory Management
- Labeling and Kitting
- Returns Management
- Serialization
- Warehouse Management System
- Quality Management System

Freight Forwarding



- UPS Healthcare™ Cold Chain Air & Ocean Freight
- General Cargo Air & Ocean Freight
- IATA CEIV Pharma certified sites
- Cold Chain cross docks
- Quality assurance
- Refrigeration and re-icing
- Proof-of-temperature-performance reporting
- Customs Brokerage
- Control Tower

Small Package



- UPS Healthcare™ Cold Chain Packaging
- ISC: Biologics and Dry Ice
- Clinical Trials Logistics (Marken Precision Logistics)
- Specimen Logistics
- UPS® Premier

Transportation



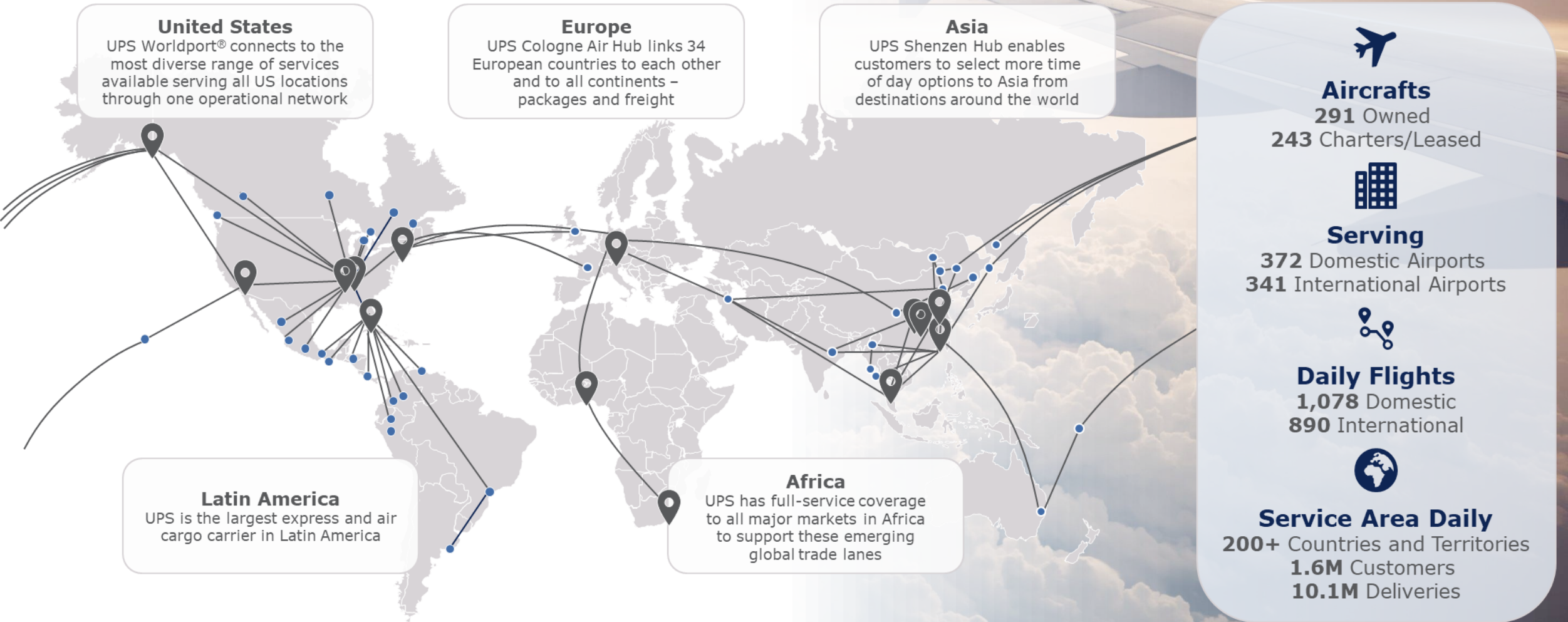
- Extensive transportation expertise
- Wide, flexible carrier base covering all modes of transportation
- Global market leading Transportation Management System
- Value creation through continuous optimization
- Web visibility and Dashboard reporting
- Central point of contact
- Dangerous Goods Transportation

Brokerage, Compliance and Trade Management Services

Dedicated Quality Assurance Organization

UPS GLOBAL AIR NETWORK CAPABILITY

Power on every continent that simply cannot be matched



UPS HEALTHCARE QUALITY COMMITMENTS

Patient-Centric Focus

We prioritize the needs of patients, customers, stakeholders, and employees, ensuring transparency and fulfillment of expectations.

Product Integrity

We safeguard the quality of products in our care from clinical to commercial stages, maintaining rigorous control throughout the supply chain.

Regulatory Compliance

We adhere to all applicable regulatory requirements in every country where we operate.

Continuous Improvement

We strive to exceed industry standards by identifying opportunities for innovation and quality enhancement.

Technology-Driven Excellence

We optimize efficiencies and maintain robust control of our Quality Management System (QMS) through integrated technology solutions.



UPS HEALTHCARE ISRAEL

WHY IS ISRAEL STRATEGIC FOR THE HEALTHCARE MARKET?



World-Class Healthcare System

Ranked #1 in efficiency **among OECD countries** (OECD 2023 Report)

Two Israeli hospitals listed in the **Top 10 globally**



Global Pharma Presence

All **major** pharmaceutical and healthcare companies have headquarters and/or facilities in Israel



Technology Leadership

Recognized as a **Hi-Tech nation** with tech-driven environment



Unique Population Diversity

Broad ethnic mix provides an **ideal platform for clinical studies**



The combination of **advanced technology** and a **highly efficient healthcare system** makes Israel a fast track for **clinical trials** and **healthcare** investments.

UPS PRESENCE IN ISRAEL

About 1,000 Employees

175 Trucks

6 Weekly Flights (only one in Israel)

UPS Facility

10,000 sq. meters Office Area

30,000 sq. meters Logistic Area

2 Distribution Arms and 60 Loading Docks



UPS HEALTHCARE™ COLD CHAIN AIR FREIGHT

Israel Cross Dock (Tel Aviv)

We help ensure **seamless pharma-grade cold chain logistics** for the healthcare industry



Facility Overview

Pre-Condition of passive packaging
Pre-Condition of Bulk Shippers
GDP compliant
Minus 35C – 40Ft Container
AEO and IATA Certified
Re-icing & dry ice handling
Passive cold chain handling
Dedicated Temp controlled trucks
X-Ray screening
RKN/RAP handling capabilities
Brokerage services
Regulated Agent
Automated temperature monitoring system
Alarm and video surveillance

Service & Capabilities

+15-25°C room

- 30 m²
- Under strict QMS
- Intended for preconditioning and not for storage
- Camera surveillance
- Active and passive temperature alarm

+2-8°C refrigerator

- Under strict QMS
- Intended for preconditioning and not for storage
- Active and passive temperature alarm

-35°C freezer

- 40Ft Container

Key Benefits

- Highly-qualified & pharma-trained freight team
- Comprehensive cold chain capabilities
- Air freight flexibility
- Scalable solutions
- Compliance and monitoring
- 24 / 7 / 365 Operation

Temperature-controlled storage is carried out in government warehouses under customs supervision.

Contact your UPS Healthcare representatives or visit our [website](#) for more details on pharma-grade freight forwarding and logistics solutions we offer.

ISRAEL HEALTHCARE TEAM - ONE FOCAL POINT



CONTROLLED ROOM TEMPERATURE (CRT)



+15-25°C Controlled Room Temperature

- GDP compliant



Cooling Capabilities

- +2-8°C Refrigerator
- - 35°C Freezer



Pre-Condition Capabilities

- Pre-conditioning of passive shipments (various temperature ranges and sizes)
- Supply of passive packaging according to customer requirements



PELICAN BIO OPERATIONAL SITE

As part of the footprint expansion in Israel, we signed a contract with **Pelican Global** to be their operating entity in Israel



Minus 35°C – 40Ft container (Titan)



Pre-conditioning of bulk shippers

Pre-conditioning PCM for -20°C bulk shipments



We are working on expanding operations to refrigerated shipments +4°C

MOVING OUR WORLD FORWARD BY DELIVERING WHAT MATTERS™



UPS Healthcare

Quality Focused. Patient Driven.